

Press release – Nov.14<sup>th</sup>, 2019

# Fives attends 2<sup>nd</sup> CIIE in Shanghai and launches NeoKoil® SmartLine in China 法孚积极参与第二届进博会,全球首发 NeoKoil®智慧产线

As one of the honored guests of the second China International Import Expo (CIIE), the President of France, Mr. Macron, fully demonstrates France's great attention to this event. Mr. Sanchez, Chairman and Chief Executive Officer of Fives group and Honorary President of the Industry of the Future Alliance of France, accompanied to visit China.

法国作为第二届进博会的主宾国之一,法国总统马克龙先生亲自出席,充分显示了法国对本次盛会的高度重视。 法孚集团主席及首席执行官桑切斯先生,法国未来工业联盟主席,陪同马克龙总统访华。

At the first Expo, with the theme of intelligent manufacturing and the focus on industrial digitalization, Fives displayed its state-of-the-art technology and industrial intelligent solutions in aerospace, automobile, steel, logistics, energy, glass, aluminum and other industries in the highend intelligent manufacturing hall. In this second Expo, Fives is demonstrating more comprehensive R&D achievements focusing on the reduction of environmental footprint and digitalization.

在首届进博会上,法孚集团以智能制造为主题,以工业数字化为重点,在高端智能制造馆展示它在航空航天、汽车、钢铁、物流、能源、玻璃、制铝等行业的高端技术及工业智能解决方案。本届进博会,法孚集团围绕低碳环保,数字化等课题展示最新的研发成果。

# Fives first launch of NeoKoil® SmartLine at CIIE 法孚集团在进博会全球首发 Neokoil® 智慧产线

Thinking beyond to increase profit 超越梦想, 立足增效 The NeoKoil® SmartLine from Fives completely changes the way the operation and process are controlled in the steel industry. The unique offer includes predictive metallurgical models combining physical laws and artificial intelligence with appropriate IT architecture and machine learning algorithm to achieve the best quality and productivity.

法孚的 Neokoil®智慧产线完全改变了操作和工艺的控制方式。独特的服务包括将物理定律和人工智能与适当的信息技术和机器学习算法相结合的预测冶金模型,以实现最佳的质量和生产率。

The NeoKoil® SmartLine maximizes the operational performances in terms of the increase of quality yield by several points, productivity and production flexibility. All these have a positive impact to increase profit. Consistently. Every time.

NeoKoil®智慧产线最大程度地提高操作性能,可以提高质量、产量、生产力及生产灵活性,并且使成材率提升多个百分点。所有这些都能持续不断地提高企业的利润。

Mr. Sanchez, Chairman and Chief Executive Officer of Fives said: "The NeoKoil® SmartLine gives Fives a great competitive advantage in our Steel business. The enthusiastic reaction of our clients on the CIIE is confirming the adequacy of the solution to their needs. We are approached by

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many steelmakers in China who want to reap the yield and productivity benefits from a fully automatic line control which allows them to achieve first choice, first time, every time, consistently, with Fives!"

法孚集团主席及首席执行官桑切斯先生透露: "NeoKoil®智慧产线为我们在钢铁行业提供了卓越的竞争优势,进博会上我们客户的热烈反响,也印证了该解决方案非常符合客户的需求。法孚的智慧产线是中国许多钢铁制造企业,实现生产效率和质量快速提升的最佳解决方案!"

An increasing commitment against climate change 这是一种建设 更美好世界的 方法。

During the interview by CCTV, Mr. Sanchez said: "China is determined to be a key player to fight against climate change. It is a very positive signal for a group like Fives, because we are developing technologies which have the objective to reduce the carbon footprint of our clients' activities. We promote an open world where all parties can contribute to demonstrate that Industry can do it, which is our motto."

在接受央视采访时,桑切斯还表示:"中国已经成为应对气候变化的关键力量,这对于像法 孚集团这样的企业来说是备受鼓舞的,因为我们一直致力于开发减少碳足迹的先进技术。 我们提倡一个开放的世界,打造工业传奇,这是我们的座右铭。"

In the first day of CIIE, Fives signed six contracts and two strategic agreements, involving more than 150 million US dollars. The first launch of the product will be available in the new product release center in the North Hall of CIIE on November 8. The introduction of new product release will be broadcast live by omnimedia platform. Our friends who can't come to the site can also pay attention to the online release platform of CIIE for interaction!

法孚集团进博会首日共签署 8 个战略合作协议,涉及金额近 1.5 亿美金。法孚的 **Neokoil® 智慧产线**将于 11 月 8 日在进博会北厅新品发布中心全球首发,新品发布的介绍将由进博会现场直播,所以不能来到现场的朋友们,也可以关注进博会的线上发布平台进行互动!

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#### About Fives 关于法孚集团

As an industrial engineering Group with a heritage of over 200 years, Fives designs and supplies machines, process equipment and production lines for the world's largest industrial players in various sectors such as steel, aerospace and special machining, aluminium, automotive and manufacturing industries, cement, energy, logistics and glass.

作为一家拥有 **200** 多年历史的工业工程集团,法孚为世界上大型的工业伙伴设计并制造机械、工艺设备和生产线,这些行业涉及钢铁、 航空航天、制铝、汽车、水泥、能源、物流和玻璃。

The effectiveness of its R&D programs enables Fives to design forward-thinking solutions that anticipate industrials' needs in terms of profitability, performance, quality, safety and respect for the environment.

其研发计划的有效性使法孚能够设计出前瞻性的解决方案,在盈利能力、绩效、质量、安全和环保方面预测未来的需求。

In 2018, Fives achieved a turnover of €1.95 billion and employed close to 8,700 people in about thirty countries.

2018年,法孚集团实现营业额 19.5亿欧元,在约 30个国家雇佣了近 8700人。

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